

## HCO BULLETIN

January 6, 1959

FIELD ACTIVITIES**To: All Scientologists**

For Scientology to go well in any area, it is only necessary for the trained auditor in that area to follow the following steps:

1. Get good results on every pc processed individually.
2. Operate a group and do PE and Group Processing.
3. Keep the group recruited.

It is not necessary that a field auditor has great sums of money to finance his activity. All successful Scientology activities have financed themselves. In extreme, an auditor with no pcs to keep him going can get a job and run a group evenings until the income of the group activity makes the job unnecessary.

The keynote of handling any area is to bring order. Every time you put some order into a pc or a group, or society, a little confusion blows off. Ignore the confusion. It is transitory. Order is not. It stays. Therefore the more order (not necessarily the more activity) you put into things the more continuance you have. This is new data, extremely important and should be carefully gone over again and again and applied. It is data that brings big wins in a society a group or a pc. Bring a little order.

Get the pc to see that he can bring order into his affairs. Ask him bluntly, "What order could you bring into your life?" And his case will start resolving. The highest ability of a thetan is to Bring Order. Therefore, orderly processing brings results, disorderly processing does not. All an ARC break is is a disorder.

What order, then, can a trained auditor bring into his area? Into his own life? Into his pc's? Into his group? That is the question worth answering.

The confusion that flies off when the order is entered in seems so important to many auditors that they Q and A with it. They stop pursuing order and start pursuing confusion. Never change from order to disorder just because confusion blows off. Let the confusion go. If you want it all gone, just put more order into it. That's why CCH works when properly used.

An auditor who just starts a group blows some disorder out of a society. The disorder flies into view. Ignore it. Just put some more well-run, exactly scheduled group there. More disorder discharges. Order put in too suddenly always discharges disorder too fast. That's an explosion. You don't want that. Leave explosions to the government (its highest level of entering order is to blow everything up).

Here's a program. Get hold of all the people you have processed in the area you are in. Give them an interview. In it, ask each one, "what order are you trying to bring into your life?" "What part of your life?" Tell them that's what Scientology is trying to help them do. You'll have more pcs. Weld them into a group. Give them some group processing Tone 40. Bring order into their lives.

Take responsibility for every pc's whole life. Take responsibility for all the reactive banks in your area. Clear them up by bringing more order.

Money cannot flow back to you on disorderly lines.

### AUDITOR CONFIDENCE

Every field auditor has had some loses. These cut down his confidence. He should rebuild his confidence. He should rebuild his confidence as his first step. He failed where he failed to bring order into lives. Therefore, he had better now discipline himself to use one simple process and use it right and without change until he has won with it. Don't change the process because it blows off disorder. To the devil with the disorder - put the order in regardless of how much disorder it blows off.

### KEY REHABILITATION PROCESS

1. Start session.
2. Find out if the pc has an auditor.
3. Find out if the pc has an auditing room.
4. Ask pc (goals) "What part of your life would you like to

bring some order into?" Two way comm on it for no more than five minutes. Get into session then.

5. For one hour at the beginning of each session every session run "Look around here and find something you have." Only that command. If pc originates, understand and acknowledge. DON'T DO ANYTHING ELSE ABOUT IT.
6. For remainder of session run "Recall something you have done." When he says he has, acknowledge only.

Session after session run nothing else but this. And you'll bring order to a pc, believe me. And he'll have great case changes and he'll be moving forward toward clear.

This process will give you wins unless you do something else to vary it.

The only people it doesn't work well on are nearly unconscious. On these only CCH 1, 2, 3 and 4 work. If the process doesn't bite at all, use CCH 1, 2, 3 and 4. But don't worry it will bite - if you keep your mouth shut and don't flub.

Now you want some wins. Don't talk to the pc much during a session. Use TR 4 whenever he talks. Keep him reassured, happy, comfortable and don't let him out of session until you end it. And you'll win. If you lose, its because you got fancy or chopped the pc up.

Factual Havingness will ease off p.t. problems and ARC Breaks. That's why you use it for an hour always.

If a process regimen comes along that's simpler or better than the above I'll let you know right away. Until then, this is the very best you can do.

### GROUP RECRUITING

Groups fall apart on sloppy scheduling. They need one night a week at the minimum. Always the same night, same hours. That's order. Always a one hour lecture and one hour group processing Tone 40. We have new phonograph records of lectures for you. They're cheap. Buy them.

When you have a group processed a while get people into an HAS Course. Teach them Trs 0 to 9 and then let them co-audit

on exactly the above regimen.

By permitting co-auditing, the trained auditor actually gets more pcs. Charge for co-auditing consultations. Keep them at it.

We're taking the lid off. The country is full of people. They should be in groups and co-auditing. In that way we'll bring enough order to the country to make even it survive.

By the way, HCO Washington, D.C. will issue a Hubbard Apprentice Scientologist certificate to anybody you guarantee has passed Tr 0 to 9 without charge to you. We trust you to make sure they're good.

In recruiting a group, keep explaining Scientology as something that helps people bring order into their lives. You'd be amazed how little order they believe they can inject. Call on new people. Run an ad for your group: "Tired of Being Human? \_\_\_\_\_ Scientology Group Clears People." or "Does Life Seem Disorderly?" Join the \_\_\_\_\_ Scientology Group and begin to win for a change."

We need action. In an all but leaderless world, somebody has to make some people. Let's begin.

L. RON HUBBARD

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## RECORD SALE SLIP

Dear Professional Auditor:

We have shifted to records for dissemination. All lectures to be sold are going on to 33 1/3 speed phonograph records.

Because we want you to have the last lecture of the Success Congress just held, we are pressing it specially in quantity and offering it to professional auditors only for \$2.22 less membership discounts. This is at cost of pressing and handling. It is Hi-Fi - 33 1/3 speed, 1 hour long.

This lecture concerns you and the future of Scientology. It makes more things clear.

The remainder of the Congress will also be available in the future. Right now we have the records of the unfiled portion of the June Congress for you at a professional auditor price of \$11.00 for 3 hours. The London Congress will soon be available to you for \$22.22 for the full Congress. All prices for pro auditors only less membership discounts.

You've wanted cheap dissemination materials of high quality for a long time. Here you are. The general price is much higher.

Best,

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